



**Private Sector Partnership Division
WFP India Country Office, New Delhi**

BRIEF DESCRIPTION OF THE DIVISION

The United Nations World Food Programme (WFP) has been in India since 1963. Over the years, in keeping with India's changing needs, WFP has transitioned its operations from the direct provision of food aid to a more partnership and advisory-oriented role. Today, WFP focuses its efforts on leveraging its experience in India as well as its global expertise to help governments strengthen their efforts to address food security and nutrition issues. WFP's goal is to support national food safety nets by identifying ways to improve their effectiveness in addressing high levels of malnutrition and food insecurity.

WFP India relies on private sector partnerships to secure funding for pilot programs that test innovative solutions in food security and nutrition, ensuring their scalability and sustainability. Contributions from corporations, philanthropic foundations, and high-net-worth individuals play a critical role in bridging resource gaps and accelerating the impact of these initiatives.

The India Country Office Partnerships Unit operates via a Resource Mobilization Strategy (currently under finalization for the new CSP 23-27) to raise the required resources to implement the Country Strategic Plan and for delivering on its strategic vision of ultimately benefiting the hungry and malnourished people in India within the broad framework of SDG-2 and Zero Hunger. India is a Middle-Income country. The primary importance of this fact is that despite capacity and other challenges that India faces, it is unlikely to feature in the traditional donor's radar as a priority. The decline in the number of traditional donors and the volume of aid is unlikely to be reversed in the medium term.

The Resource Mobilization Strategy of India Country Office serves to deepen and diversify possible domains of funding from Host Government, Bilateral/ Multilateral Institutions, Private Sector (Corporates, Foundations and Individuals) and multi-donor pooled funding. Given the importance of resource mobilization (especially given rising overhead costs) and the opportunity to leverage the high potential of WFP Trust for India, India CO would like to hire a Fellow for partnerships unit to support in this activity.

GENERAL INFORMATION

- **Number of available positions:1**
- **Country of assignment: India**
- **City of assignment: New Delhi**
- **Hiring Unit: Private Sector Partnerships**
- **Supervisor: Private Sector Partnership Officer, Head of Unit**
- **Working arrangement: In person**
- **Duration of assignment: 6 Months**
- **Expected Starting Date: September 2025**

DUTIES AND RESPONSIBILITIES

Under the overall supervision of the Head of the Unit - Private Sector Partnerships, the Fellow will be responsible for supporting the unit in private sector engagement efforts and performing the following key functions:

- Support the unit to identify, develop, and strengthen quality collaborations in support of WFP's strategic objectives.

- Conduct research and analysis to identify private sector entities, both globally and locally, that align with WFP's objectives, with a focus on Corporate Social Responsibility (CSR) initiatives, philanthropy, Ultra High Net Worth Individuals (UHNIs), and the international Indian diaspora.
- Maintain and update a database of private sector contacts, including philanthropic foundations, UHNIs, and key members of the Indian diaspora.
- Support the development of marketing collaterals, concept notes, infographics, and presentations that showcase WFP's projects, areas of work, and impact.
- Assist in unique value propositions and donor communications to enhance WFP's engagement with potential partners.
- Support donor stewardship through effective dissemination of information, communication support, and partnership reporting.
- Assist in organizing networking events, donor field visits, and partnership meetings to facilitate connections with private sector actors, if required.
- Provide administrative and logistical support for partnership activities as needed

STANDARD MINIMUM QUALIFICATIONS

- Be an undergraduate or Master's student or graduate in Political Science, International Development, Development Economics, International Relations, Law, Marketing, Communications, or another relevant field]
- Excellent written and spoken English is required (proficiency/level C). Working knowledge of another official UN language (French, Spanish, Arabic, Chinese, Russian plus Portuguese) is an asset.
- Prior international work or study experience (through coursework, research, or internships) in partnership development, donor management, corporate social responsibility, fundraising, or related fields is highly desirable.
- Exposure to private sector engagement, donor relations, or communications in a development or humanitarian context will be an asset.

TRAINING COMPONENTS

This Fellowship offers an excellent opportunity to gain hands-on experience in private sector partnerships within the world's largest humanitarian organization. The Fellow will:

- Gain exposure to WFP's approach to partnerships, donor engagement, and resource mobilization.
- Develop research and analytical skills through targeted studies on CSR, blended finance options, UHNIs, the Indian diaspora, and private sector trends.
- Learn how to create compelling narratives using data visualization and storytelling techniques.
- Gain practical experience in designing communication and marketing materials for international development initiatives.
- Participate in capacity-building sessions and training on partnership strategies, proposal writing, and donor engagement.

Work in a dynamic, multicultural environment with professionals from diverse backgrounds, fostering cross-functional learning

LEARNING ELEMENTS

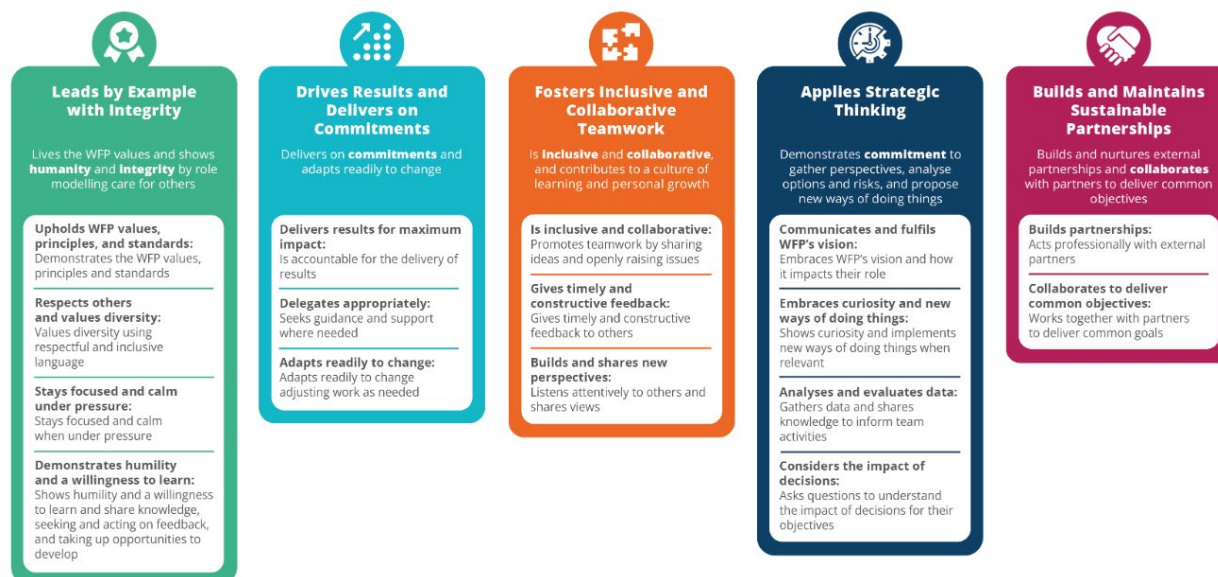
At the end of the assignment, the Fellow should have

- Gained knowledge of engaging with private sector to contribute financial and technical.
- Resources towards strategic programmes aiming at addressing hunger and malnutrition in a middle-income country. He/ She will obtain skills and experience of international Government/ Funding Institutions and entities present in India and implementing fundraising strategy to secure funds for WFPs activities in India.
- Familiarization with WFPs strategic priorities, as well as internal policies and external regulations.
- Greater understanding of servicing donors and grant reporting in an intensive and highly demanding legal compliance environment
- General understanding of WFP and of WFP in India in particular.

- Synthesize available relevant information, tools, and guidance materials, to develop presentations and briefing documents for the partnership's unit.
- Relationship management with representatives of donors through appropriate channels

WFP LEADERSHIP FRAMEWORK

These are the common standards of behavior that guide HOW we work together to accomplish our mission.



Different expectations of behaviour are defined depending on your grade and role/responsibilities within WFP.

All employment decisions are made on the basis of organizational needs, job requirements, merit, and individual qualifications. WFP is committed to providing an inclusive work environment free of sexual exploitation and abuse, all forms of discrimination, any kind of harassment, sexual harassment, and abuse of authority. Therefore, all selected candidates will undergo rigorous reference and background checks. No appointment under any kind of contract will be offered to members of the UN Advisory Committee on Administrative and Budgetary Questions (ACABQ), International Civil Service Commission (ICSC), FAO Finance Committee, WFP External Auditor, WFP Audit Committee, Joint Inspection Unit (JIU) and other similar bodies within the United Nations system with oversight responsibilities over WFP, both during their service and within three years of ceasing that service.

**Saving Lives
Changing Lives**